Intermediary brochure



Supporting your clients' employees and their wellbeing

Helping your clients' people lead healthier, happier lives.

Trusted by more than 8,000 clients

westfieldhealth.com/intermediaries

We are Westfield Health

We transform people's mental and physical wellbeing, creating happier, healthier people and more resilient businesses. Whether that's through private health insurance, health cash plans, mental health support or wellbeing webinars, we tailor solutions to organisations, their goals and their people.



Trusted by more than 8,000 clients across the UK and Europe with a 98% retention rate, we draw on over 100 years' experience and a network of expert partners to help people and businesses be at their healthy, productive best.

Why choose us?



Dedicated Intermediary Consultant and support team.

Trusted by over 8,000

clients.



95.87% of customers would recommend us. (Business customer survey, January 2024).



Insight driven health and wellbeing resources to support clients' employees.



98% retention rate.



Chosen partner of AWRC, British Chambers of Commerce and Make UK.

Our commitment to giving back

We donate an average of £750,000 every year to causes that align with our purpose to make a healthy difference to quality of life.

We're proud to say that we've donated over £15,000,000 in the last 20 years alone.

Discover the power of workplace wellbeing

Introducing a health and wellbeing strategy will not only benefit your clients but their people too.

With the average full-time employee working around 37 hours a week, our working life can have a huge impact on our general wellbeing. Employee wellbeing is powerful — studies have shown that a happier workforce is more productive, employee retention is improved and absenteeism reduced.

Employee wellbeing is no longer a tick-box exercise — it needs to be at the heart of a company's culture, based on data and top of the boardroom agenda.

Whether your clients need to convince stakeholders to invest in employee wellbeing or they're not sure how to engage employees, our Health and Wellbeing Consultants are here to provide support and advice to you and your clients every step of the way.

Sources of studies: LSE's Centre for Economic Performance 2019, Saïd Business School 2019.



How we'll work with you and your clients

It all starts with an initial consultation with one of our experts. We'll talk through your client's challenges, goals, and company structure.

From there, we'll discuss various solutions and create a bespoke offering that helps your clients achieve their objectives.

We'll be with you every step of the way, from design and launch to ongoing engagement, optimisation and measuring the results.

> Contact your Westfield Health Intermediary Consultant to book a consultation.

Helping your clients to invest in their people

Health insurance solutions: Health Cash Plans

Our cash plans let employees take a more proactive approach to their healthcare needs, with money back, up to set limits, towards the cost of everyday healthcare, such as optical, dental and therapy costs and access to health and wellbeing services.

They're a great way to support budgeting for regular healthcare costs so employees can efficiently take care of their wellbeing.

Features

All our cash plans come with our extensive health and wellbeing services package, My Health.

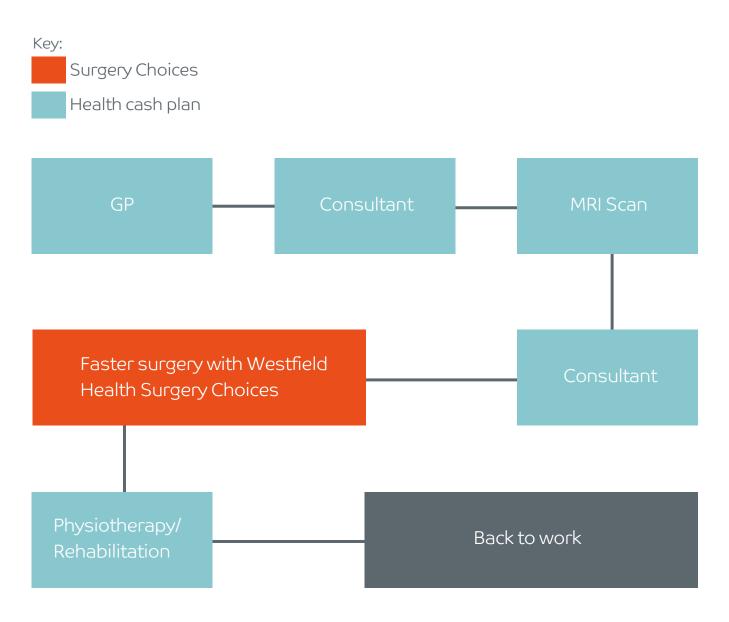
Options available may include:	
DoctorLine	24/7 virtual GP consultation service, with prescription if required.
24/7 Advice & Information Line	Legal, debt and health advice and speak to a counsellor.
Wisdom App	Proactive health and wellbeing content and tools.
MRI, CT and PET Scanning Services	Quick diagnosis from a high quality scan.
Wellbeing Plan	Live healthier with online health and wellbeing resources.
Westfield Rewards	Save money with offers from hundreds of leading retailers.
Gym Discounts	Discounts at leading gyms and health clubs nationwide.

Helping your clients to invest in their people

Health insurance solutions: Private Health Insurance

Our private health insurance solution, Surgery Choices, provides employees with immediate cover for new conditions and fast access to fixed-price private treatment packages.

Surgery Choices fills the gap when used alongside one of our health cash plans, letting your clients' employees get faster access to the health services they need.



Helping your clients to invest in their people

Employee health and wellbeing solutions

Wellbeing Webinars & Workshops

High impact, interactive group coaching sessions that encourage employees to make positive behaviour changes. A wide range of topics are available, including mental health, financial wellbeing, resilience, sleep, exercise and more.

Healthy Extras

Access to professional help 24/7, either online or over the phone, to help employees manage the pressures of everyday life. Services include GP access via phone or webcam, a second medical opinion and structured counselling.

Health Calendar

A ready-made programme of materials that spans the year – engaging employees' interest in their own health and wellbeing and giving them support to address their personal needs.

Mental Health First Aider (MHFAider®) course

An internationally recognised certified course designed to raise awareness of mental health and reduce stigma, creating a more positive and supportive workplace culture.

Active Spaces

A unique, whole of workforce solution to improve employees' wellbeing by encouraging them to move more and perform at their best. From onsite fully managed gyms to small studios and digital solutions for remote workers.

Health and Lifestyle Screenings

A head-to-toe health assessment designed to give employees the big picture, so they can make informed lifestyle decisions.



What our customers say about us

We wanted to ensure our sickness absence levels were as low as possible and since choosing the Westfield Health products they remain below 5%. This is a true partnership approach, we work on the problems together, identifying products and services which complement our goals and objectives. Sara Gosling, People Director, Halo Leisure

Start your health and wellbeing journey today

0114 250 2321 intermediarysupport@westfieldhealth.com westfieldhealth.com/intermediaries

Westfield Health is a trading name of Westfield Contributory Health Scheme Ltd and is registered in England & Wales company number 303523. We are authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority. Our financial services registration number is 202609. Westfield Health is a registered trademark. Registered address: Westfield House, 60 Charter Row, Sheffield, S1 3FZ.